# SUCCESSFUL BLACK **PARENTING™** 9921NR

Successful Black Parenting is a for-profit, digital magazine for Black families internationally. Our stories reach moms and dads with cultural, informative articles on child development, education, health, products, beauty, and travel that utilize demographics, statistics, and experiences specifically about the Black family.

**Visit Succesful Black Parenting** 



## THE AMERICAN PSYCHOLOGICAL ASSOCIATION'S (APA) RESILIENCE INITIATIVE

Successful Black Parenting is proud to announce that we are bringing our readers more researched-based content written by the members of the American Psychological Association's (APA) RESilience Initiative, which provides resources to parents and caregivers for promoting the strength, health, and well-being of children and youth of color. We will also feature their members who have contributed articles to Successful Black Parenting on our BackTalk podcast. Learn more about the RESilience Initiative at www.apa.org/res.

Successful Black Parenting has partnered with the APA to provide our readers with research-based content to help their children to live well-balanced lives.

### WEBSITE OVERVIEW

AVERAGE 4K VISITORS PER DAY 1K UNIQUE VISITORS
PER DAY

#### **Top 10 Countries**

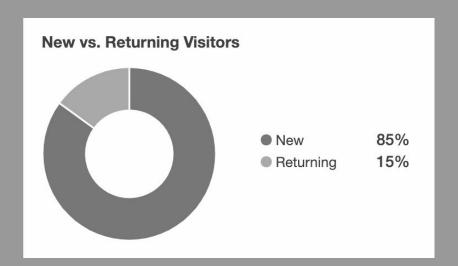
- United States
- 2. Strate United Kingdom
- 3. III Canada
- 4. South Africa
- 5. India
- 6. Germany
- 7. Australia
- 8. II Nigeria
- 9. Japan
- 10. Russian Federation

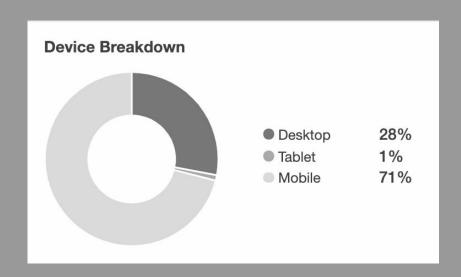
## COUNTRY RANKING

Successful Black Parenting magazine's visitors are from all over the world. The majority of our parents reside in the United States.



## WEBSITE OVERVIEW





Successful Black Parenting magazine offers advertisers a unique opportunity to reach new consumers on a regular basis. Most of our parents view our website on their mobile phones.



#### OUR MISSION

The award-winning publication, Successful Black Parenting™ Is not about skin color, but is about cultural differences. We recognize the importance of Black children internationally seeing themselves on the covers and in the pages of magazines to empower them toward a successful future.

FEATURED
IN
HeadlineNews Staybularia Com Show Show ESSENCE





## **FOLLOW US**





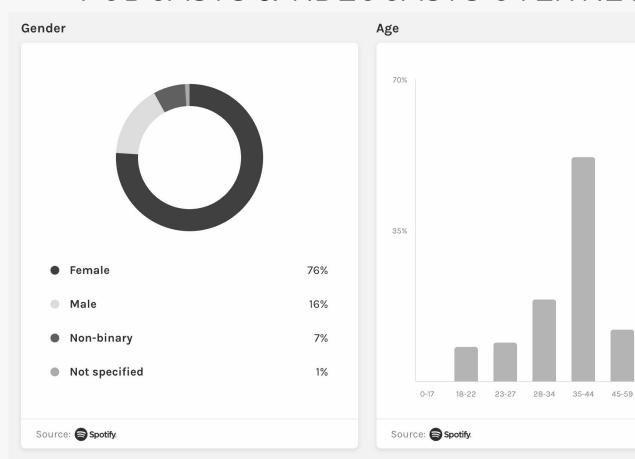
## SYNDICATED PODCASTS & VIDEOCASTS



Our BackTalk Podcast/Videocast is syndicated via Spotify, iTunes, Android, Apple Podcasts, Anchor, Stitcher, Castbox, and more.

## PODCASTS & VIDEOCASTS OVERVIEW

60+





"Black consumers spend more than \$1 trillion a year."

Newsone

## DEMOGRAPHIC OVERVIEW

80% of our readers are women between the ages of 18-35.



Median Age 27



## **DEMOGRAPHIC OVERVIEW**

Black buying power continues to increase, rising from its current \$1.2 trillion level to a forecasted \$1.5 trillion by 2021.





#### HOUSEHOLD INCOME

\$60k 51% \$75k 40% \$100k 26%

Median \$63k

#### **EDUCATION**

College 74%
College Grad/ 45%

**Graduate School** 



#### **EMPLOYMENT**

Employed (FT/PT) 82%

#### **HOME OWNERSHIP**

Own Home 53%

#### **MARITAL STATUS**

Married 35% Single 40% Complicated 25%

34% of parents say they often or sometimes get advice from parenting website, books, or magazines.





## BLACK WOMEN BUY THINGS!

Black women control 43% of Black families' annual spending power.

Companies seeking to connect with African-American consumers will want to pay close attention to Black women.

Black women head of households represent 29% of all Black households, compared to the 20% for the overall population.



African-American females are mothers and household managers. This duality provides an opportunity for advertisers and programmers to create campaigns that acknowledge and celebrate them. When done correctly, such a connection may yield optimal results for brands.

Source Nielsen, 2014

While being receptive to trying new products, Black people commit 18% of their annual retail dollars to store brands and continue to show resilience in specific non-edible categories such as ethnic hair and beauty aids, where they are more likely to spend 9 times more than any other group.



## PRESS & PRAISE





**The Washington Post** 

**Oprah Magazine** 

See More

## **ADVERTISERS**

# Kelloggs

THE CLOROX COMPANY









## MARKETING OPPORTUNITIES

- BANNER ADS
- IN-ARTICLE ADVERTISING
- SPONSORED POSTS
- EDITORIAL ALIGNMENT
- VIDEO, DIGITAL, AND SOCIAL EXECUTION
- PODCAST SPONSORSHIP
- MOBILE APP ADVERTISEMENTS
- CROSS-MEDIA ADVERTISING OPPORTUNITIES

## **Two More Parenting Websites**





Our two additional parenting websites, <u>SuccessfulParenting.tv</u> and <u>PadresExitosos.com</u> (Successful Parenting in Spanish) offers you the opportunity to cross promote on three different parenting platforms.

## 2020 Display Ads Rates

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Premium: Run of site, 30 day exclusive, 4 placement options available

2500 impressions/month

\$500 per slot

#### **FOOTER DISPLAY BANNERS**

Run of site, 30 day exclusive, 1 placement options available.

2500 impressions/month

\$250 per slot

#### **IN-ARTICLE DISPLAY BANNERS**

Target key topics such as pregnancy, cooking, and more. 2 Placement options available.

600-2500 impressions/month

\$250 per post

## 2020 Sponsored Content Rates

#### **SPONSORED POSTS**

\$100 - \$300 per post

Includes up to 2 do-follow links. Posts must be about family life/parenting and must include at least one photo that represents our readers' demographics. Posts are identified as sponsored posts. Prices range with word length.

**LINKS** 

\$40 per link

We can add do-follow links to existing articles. Links are identified as a sponsored link.

Learn more at SuccessfulBlackParenting.com/sponsored-content



## **EDITORIAL CALENDAR 2020**

JUNE – Fathers & Flags (Teens & Gadgets)

DECEMBER – Kwanzaa & Giving (Gift Guide)

JULY – Family & Summer Fun (Travel & Pets)

JANUARY – Health & Fun Birthday Parties (Wellness)

AUGUST – Back to School (Educational) FEBRUARY – Black History Month (Wealth)

SEPTEMBER – Family Safety & Grandparents (Fashion) MARCH – Camps & Nature (Travel)

OCTOBER – Cowboys & Community Workers (Flu Season Protection)

APRIL – Momma Earth & Maternity (Baby & Toddlers)

NOVEMBER – Umoja Karamu & Family Gatherings (Food & Cooking)

MAY – Mothers & Military Families (Beauty)

## MONTHLY COLUMNS

APA — Mental Health with the American Psychological Association

**HEALTH CALL** — Health, Wellness and Fitness

PRIMP 'N' PAMPER — Beauty and Fashion

**FAMILY FUN** — Travel with Children

THE HOOK UP — New Products and Services

**COOKING WITH KIDS** — Food

THE READING QUILT — Children's Literary Review

**GRAND LIFE** — About Anything Grandparents

**ON MY OWN** — Single Parenting

**AGES & STAGES** — Milestones for Children

**DEDICATED DAD** — Father's Column

**KUUMBA** — Mentoring, Arts, and Crafts for Your Child

